



Tandia Launches nCino Bank Operating System For Commercial Clients

June 28, 2022 (Burlington ON) – In early 2021, Tandia Financial Credit Union chose to partner with [nCino](#) (NASDAQ: NCNO), a pioneer in cloud banking and digital transformation solutions for the global financial services industry, to solve commercial business challenges, digitize processes and enhance the customer experience through speed and convenience.

Early implementation of the nCino Bank Operating System® began in the summer of 2021 and later that same year a full integration and configuration commenced with the goal of launching the platform in Q2 of 2022. The new nCino platform officially went live on Monday, May 23rd, 2022, and will effectively transition all manual processes onto a single, digital platform that will enable Tandia to offer a more modern banking experience to its commercial clients.

Joseph Boragina, Regional Vice-President, Enterprise Banking at nCino noted, “Tandia has chosen to partner with nCino to combine customer relationship management (CRM), member onboarding, loan origination, workflow, credit analysis, enterprise content management and instant reporting capabilities to streamline employee interactions within a single, cloud-based solution. Our platform will help drive increased efficiencies, transparency, profitability and compliance through automated workflows, the reduction of duplicative data entry and the elimination of paper files within the institution.”

Richard Davies, Tandia’s President & CEO, emphasized the importance of this step in Tandia’s digital transformation journey, noting, “Like other important initiatives that Tandia has taken on our path to transforming our credit union, launching nCino empowers our team by providing true insight into business. This end-to-end platform spans business lines and combines client relationship management (CRM), loan origination, workflow, credit analysis, enterprise content management and instant reporting capabilities. nCino integrates with our core banking system, while replacing point solutions and manual-based processes.”

With the successful launch of this technology, Tandia plans to springboard into the digital future along side nCino as we join them on a digital transformation journey.

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Tandia Financial Credit Union is a cooperative financial institution with a vision to be the financial services provider of choice in its communities and a continued commitment to serve education and government employees in Ontario. Tandia partners alongside its members each and every day to help them build healthy and prosperous futures. With a branch network that extends from Brant County through Greater Hamilton, Halton and the GTA, Tandia serves 29,000 members and administers over \$2.0 billion in assets.

About nCino

nCino (NASDAQ: NCNO) is the worldwide leader in cloud banking. The nCino Bank Operating System® empowers financial institutions with scalable technology to help them achieve revenue growth, greater efficiency, cost savings and regulatory compliance. In a digital-first world, nCino’s single cloud-based



platform enhances the employee and client experience to enable financial institutions to more effectively onboard clients, make loans and manage the entire loan life cycle, and open deposit and other accounts across lines of business and channels. Transforming how financial institutions operate through innovation, reputation and speed, nCino is partnered with more than 1,750 financial institutions of all types and sizes on a global basis. For more information, visit www.ncino.com.

This press release contains forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements generally include actions, events, results, strategies and expectations and are often identifiable by use of the words “believes,” “expects,” “intends,” “anticipates,” “plans,” “seeks,” “estimates,” “projects,” “may,” “will,” “could,” “might,” or “continues” or similar expressions. Any forward-looking statements contained in this press release are based upon nCino’s historical performance and its current plans, estimates, and expectations, and are not a representation that such plans, estimates, or expectations will be achieved. These forward-looking statements represent nCino’s expectations as of the date of this press release. Subsequent events may cause these expectations to change and, except as may be required by law, nCino does not undertake any obligation to update or revise these forward-looking statements. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause actual results to differ materially including, among others, risks and uncertainties relating to the market adoption of our solution and privacy and data security matters. Additional risks and uncertainties that could affect nCino’s business and financial results are included in reports filed by nCino with the U.S. Securities and Exchange Commission (available on our web site at www.ncino.com or the SEC’s web site at www.sec.gov). Further information on potential risks that could affect actual results will be included in other filings nCino makes with the SEC from time to time.